

Analysis of Factors Influencing Corporate Finance Decisions: A Critical Review of the Literature

Ziyi Yang

Lanzhou University, School of Economics, Lanzhou, Gansu, 730000

ABSTRACT

Corporate finance decisions are influenced by both internal and external factors. Researches analyzing influencing factors of corporate finance decisions so far have discussed firm-level determinants in terms of management and business strategies, and researches that have mentioned the effect of business environment on corporate finance decisions mainly focus on the relationship between government policies or economic conditions and corporate finance decisions. However, there are still certain issues such as the mutual influencing and integrated influencing of these mentioned factors not been answered yet.

KEYWORDS

Corporate finance; Business strategies; Financial affairs

Corporate finance decisions, by which a firm seeks to keep itself financially healthy and efficient to support its sustainable development, are influenced by both internal and external factors (Lee & Lee & Xiao, 2021). Researches analyzing influencing factors of corporate finance decisions so far have discussed firm-level determinants in terms of management and business strategies, and researches that have mentioned the effect of business environment on corporate finance decisions mainly focus on the relationship between government policies or economic conditions and corporate finance decisions.

The influence of managers on corporate finance decisions has been being a largely discussed topic by researchers. Managers' psychological and social background are considered as essential elements influencing corporate finance decisions (Luo & Ye, 2015). Managers' attitude towards risk is bound up with the financial decisions they make. Lambrecht and Myers (2016) compared risk-neutral and risk-averse managers and found that risk-neutral managers have a better performance in investment activities than risk-averse managers. Gong (2020) also argued that risk-averse managers tend to lower the corporate leverage level when facing high short selling threats. There are also other influencing psychological factors, for example, Liu and Mu (2016) pointed out that cognition bias of managers has a negative influence on the efficiency of their investment decisions. Managers' social experience plays an important part in the decision making process as well. According to the research of Hao and Huang (2021), managers' experience in their early lives has a significant impact on the way they decide the capital structure of the firm. Besides, the work of Boubaker and Chourou (2017) found that firms controlled by investors with a long-term institutional horizon show a preference on debt financing and slow adjustment on capital structure. Otherwise, the manager's finance decision is also believed to be influenced by the relationship between the manager and other stakeholders. Luo and Ye (2015) considered the conflict between managers and controlling shareholders a hinder of ideal investment decision making process, and their finding is followed by Inoa (2019), who pointed out that agency conflicts between misaligned managers and

shareholders drives a less efficient and more costly finance decision. A recent work by Comino-Jurado and Sanchez-Andujar (2021) explored the research of issue to family firms, and found out that the degree to which family members involve in management is positively related to the debt level in the firm's financing decisions.

In terms of business strategies, Benlemish (2017) argued that firms with high CSR involvements tend to design their capital structures with a higher proportion of equity and public debt, and Zhang and Sun (2017) believed that it would be easier for small and medium sized firms which had established strategic cooperative partnership with large companies on the up and downstream of their supply chain to collect capital by indirect financing.

Government policies are believed by several researchers to have effect on corporate finance decisions. According to the work of Xu (2020), macro monetary policies affect the way firms allocate assets both directly and indirectly. Lee, Lee and Chen (2021) also pointed out that policies can lead to several risks, which cause firms prefer debts over equities. Besides, Zhang and Sun (2017) argued that the E-commerce Finance Policy by China's government provides small and medium sized firms with new ways of financing.

Although as a part of an economy, microeconomics elements such as the microstructure of capital market does provide opportunities for firms to improve their financial conditions (Cheung, Fung, and Tam, 2016), more researches pay attention to how corporate finance process is tightly bound up with macroeconomic environments (Gupta, 2017; Vega-Gutierrez and Lopez-Iturviaga, 2021). Economic environment issues considered as influencing factors of corporate finance decisions mainly include labor market issues and uncertainties of the environment. Vega-Gutierrez and Lopez-Iturviaga (2021) found that unemployment influences firms' financial leverage, and Liu, Liu, Zhang, and Zhu (2021) found that labor market frictions and labor intensity decrease the proportion of debt in firms' capital structures. As for market uncertainty, Cam and Ozer (2021) argued that a powerful governance and steady market environment promote firms' confidence on long-term financing. By contrast, according to Agliardi, Agliardi, and Spanjers (2021)'s research, ambiguity to future economic conditions is considered as a driving factor of firms' entering financial distress and preference to debts. Li, Xia, Chen, Ding and Wang (2021) also found out that economic uncertainty can hinder corporate investment activities. Acknowledged the existence and influence of uncertainty, Gutpa (2017) believed that the core issue in developing tools to help make corporate finance decision is to link ideal decision making process and uncertainties in the reality.

Previous researches provide us with insights of how factors inside and outside the firm influence a firm's finance decisions. However, there are still certain questions not been answered yet. For example, do these factors influence each other and finally have an integrated effect on corporate finance decision? Further more, since 2020, the COVID-19 has led a great change on the global economic condition, and it is valuable to examine whether it has changed the corporate finance decision process by changing the supply and demand in the labor market, the government policy of various economies, and thus the business strategies of firms. Hopefully there will be researches regarding interaction of present recognized influencing factors and the changes in the new condition under COVID-19.

About the author

Ziyi Yang, master's degree student, research direction: finance.

References

- [1] Elettra Agliardi, Rossella Agliardi, Willem Spanjers, Corporate financing decisions under ambiguity: Pecking order and liquidity policy implications, *Journal of Business Research*, Volume 69, Issue 12, 2016, Pages 6012-6020, ISSN

- 0148-2963, <https://doi.org/10.1016/j.jbusres.2016.05.016>.
- [2] Iona A. Modelling the Relation between Managers, Shadow Cost of External Finance and Corporate Investment. *Mathematics*. 2019; 7(11):1050. <https://doi.org/10.3390/math7111050>
- [3] Mohammed Benlemlih, Corporate social responsibility and firm financing decisions: A literature review, *Journal of Multinational Financial Management*, Volumes 42–43, 2017, Pages 1-10, ISSN 1042-444X, <https://doi.org/10.1016/j.mulfin.2017.10.004>.
- [4] Sabri Boubaker, Lamia Chourou, Samir Saadi, Ligang Zhong, Does institutional investor horizon influence US corporate financing decisions?, *International Review of Financial Analysis*, Volume 63, 2019, Pages 382-394, ISSN 1057-5719, <https://doi.org/10.1016/j.irfa.2017.09.001>.
- [5] William Cheung, Scott Fung, Lewis Tam, Does market microstructure matter for corporate finance? Theory and evidence on seasoned equity offering decisions, *The Quarterly Review of Economics and Finance*, Volume 60, 2016, Pages 149-161, ISSN 1062-9769, <https://doi.org/10.1016/j.qref.2015.06.003>.
- [6] I. Çam, G. Ozer, The influence of country governance on the capital structure and investment financing decisions of firms: An in- € ternational investigation, *Borsa _ Istanbul Review*, <https://doi.org/10.1016/j.bir.2021.04.008>.
- [7] İlhan Çam, Gökhan Özer, Institutional quality and corporate financing decisions around the world, *The North American Journal of Economics and Finance*, Volume 57, 2021, 101401, ISSN 1062-9408, <https://doi.org/10.1016/j.najef.2021.101401>.
- [8] María Comino-Jurado, Sonia Sánchez-Andújar, Purificación Parrado-Martínez, Reassessing debt-financing decisions in family firms: Family involvement on the board of directors and generational stage, *Journal of Business Research*, Volume 135, 2021, Pages 426-435, ISSN 0148-2963, <https://doi.org/10.1016/j.jbusres.2021.06.060>.
- [9] Rong Gong, Short selling threat and corporate financing decisions, *Journal of Banking & Finance*, Volume 118, 2020, 105853, ISSN 0378-4266, <https://doi.org/10.1016/j.jbankfin.2020.105853>.
- [10] Bart M. Lambrecht and Stewart C. Myers. (2016) Agency Dynamics in Corporate Finance. *Annual Review of Financial Economics*. Vol. 8: 53-80 (Volume publication date October 2016) <https://doi.org/10.1146/annurev-financial-121415-032937>
- [11] Ying Hao, Yuxiu Huang, Xuegang Cui, Qiang Liu, Yuwen Zhang, CEO experience and corporate financing decisions: Evidence from a natural experiment in China, *China Economic Review*, Volume 70, 2021, 101703, ISSN 1043-951X, <https://doi.org/10.1016/j.chieco.2021.101703>.
- [12] Chi-Chuan Lee, Chien-Chiang Lee, Shunyi Xiao, Policy-related risk and corporate financing behavior: Evidence from China's listed companies, *Economic Modelling*, Volume 94, 2021, Pages 539-547, ISSN 0264-9993, <https://doi.org/10.1016/j.econmod.2020.01.022>.
- [13] Guanchun Liu, Yuanyuan Liu, Chengsi Zhang, Yueteng Zhu, Social insurance law and corporate financing decisions in China, *Journal of Economic Behavior & Organization*, Volume 190, 2021, Pages 816-837, ISSN 0167-2681, <https://doi.org/10.1016/j.jebo.2021.08.019>.
- [14] Kaifeng Li, Bobo Xia, Yun Chen, Ning Ding, Jie Wang, Environmental uncertainty, financing constraints and corporate investment: Evidence from China, *Pacific-Basin Finance Journal*, Volume 70, 2021, 101665, ISSN 0927-538X, <https://doi.org/10.1016/j.pacfin.2021.101665>.
- [15] Liu Z. , Mu, C. Wen, C. (2016) Impacts of Internal Financing on Investment Decisions by Managers with Cognition Biases. *Journal of Mathematical Finance*, 6, 431-442. doi: 10.4236/jmf.2016.63034.
- [16] Pedro Luis Vega-Gutierrez, Félix J. López-Iturriaga, Juan Antonio Rodríguez-Sanz, Labour market conditions and the corporate financing decision: A European analysis, *Research in International Business and Finance*, Volume 58, 2021, 101431, ISSN 0275-5319, <https://doi.org/10.1016/j.ribaf.2021.101431>.
- [17] Luo, Q. Ye, H. (2015) Corporate Governance, Institutional Environment, Behavioral Corporate Finance and Inefficient Investment. *Journal of Service Science and Management*, 8, 452-459. doi: 10.4236/jssm.2015.83046.
- [18] Gupta , P. (2017) A Review of Corporate Hedging Models and Their Relevance in Corporate Finance. *Theoretical Economics Letters*, 7, 102-115. doi: 10.4236/tel.2017.72010.
- [19] Xu Q. (2020) Macro Monetary Policy and Micro Corporate Behavior. *Modern Economy*, 11, 740-749. doi: 10.4236/me.2020.113054.
- [20] Zhang J. and Sun Q. (2017) Research on Financing Cost of Small and Medium-Sized Enterprises by Internet Finance. *Open Journal of Social Sciences*, 5, 95-99. doi: 10.4236/jss.2017.511007.